



GWES GROUP

GWES Business

Business ERP — a complete guide to what the system contains

One system for sales, purchasing, warehouse, production, accounting, tax, people, projects and reporting — in English, Arabic and nine further languages.

24

integrated modules

11

complete languages

837

automated tests

100%

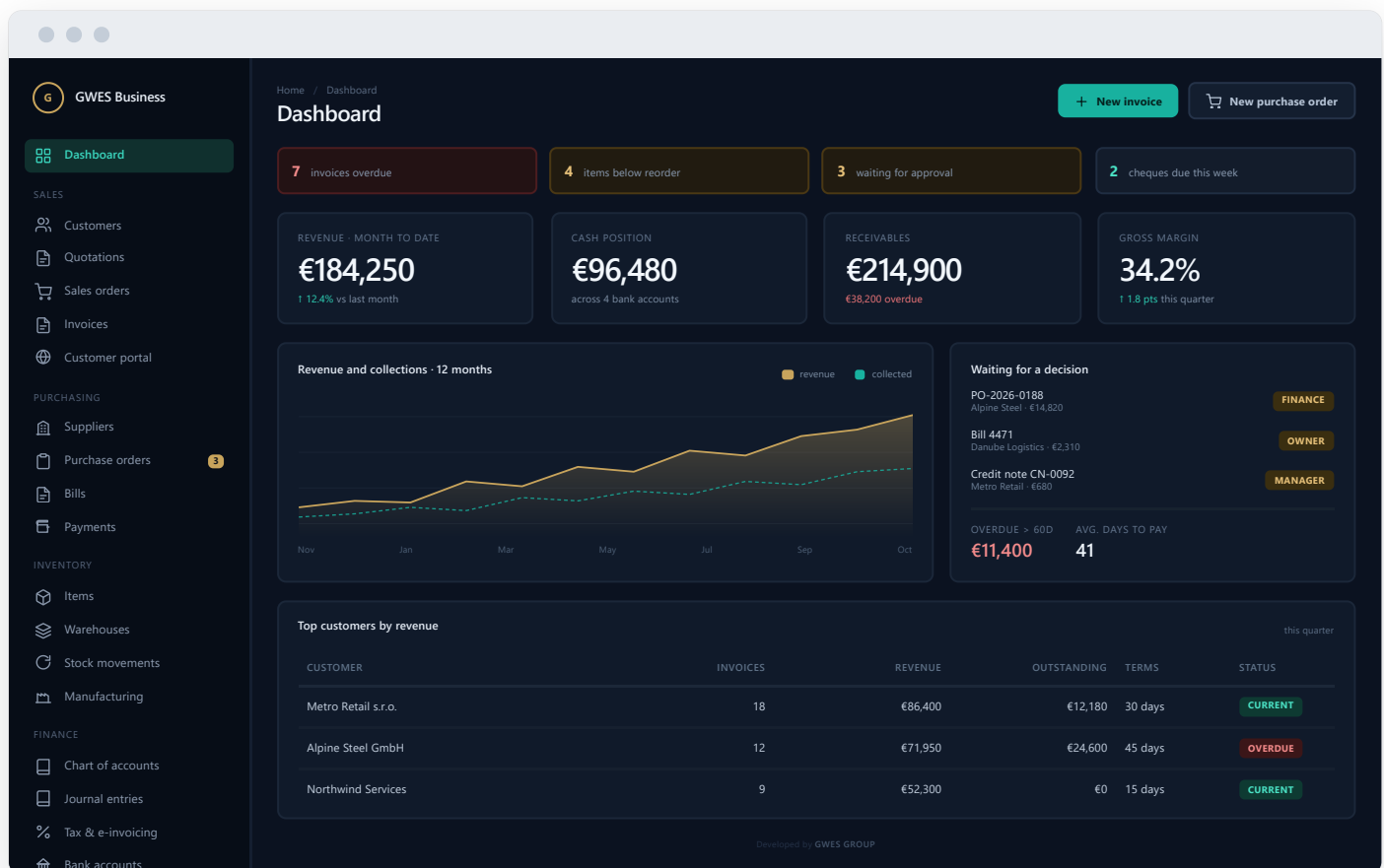
double-entry postings

Designed and developed by

GWES GROUP

01 Dashboard

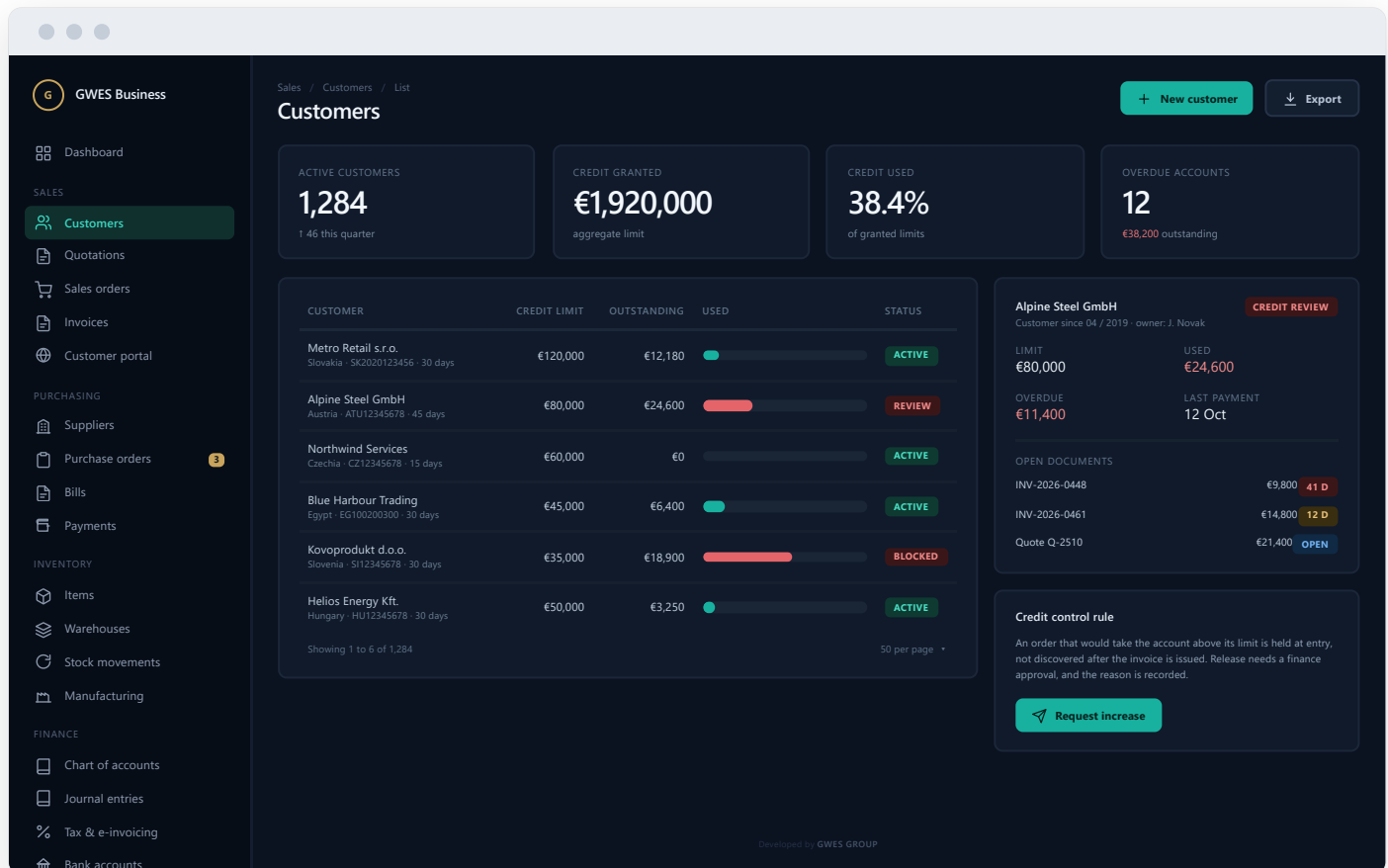
The screen a manager opens in the morning: today's figures, what fell due yesterday, **and what is waiting for a decision.**



- ✓ A **"needs attention" strip** — overdue invoices · stock below reorder · approvals waiting · cheques due, **each in the colour that carries the meaning**
- ✓ **Cash, revenue and margin** — a figure and a trend line, not a table to be read
- ✓ **Receivables split** into current and overdue, and what falls due in the next seven days
- ✓ **Revenue against collections** over twelve months, as a line you can compare rather than two numbers
- ✓ **Approvals that route by value** — a purchase order above the limit appears here, with the reason it came
- ✓ **Permission-aware** — money is not fetched for a role that may not see it

02 Customers & CRM

One record per customer, with **the credit you gave them, the money they still owe you**, and every document between you.



- ✓ **A credit limit that is enforced** — a sale above the available limit is held at entry, not discovered after the invoice
- ✓ **Outstanding balance per customer, aged** — not one figure for the whole ledger
- ✓ **Contacts, addresses and tax numbers**, with the VAT number checked against the country it claims
- ✓ **Every document in one place** — quotations, orders, deliveries, invoices, receipts and credit notes
- ✓ **Notes and follow-ups** with a date and an owner, so a promise is not remembered by one person
- ✓ **A blocking reason that is recorded** — who released the limit, when, and why

03 Quotations & Sales Orders

From a price on paper to stock leaving the warehouse — **without retyping anything.**

GWES Business

Sales / Quotations / List

Quotations

18 open quotations €96,400 quoted value 7 accepted this month 2 expiring this week

NUMBER	CUSTOMER	OWNER	ISSUED	VALID TO	VALUE	STATUS
Q-2514	Metro Retail s.r.o.	J. Novak	24 Oct 2026	07 Nov 2026	€21,400	SENT
Q-2513	Northwind Services	M. Horak	22 Oct 2026	05 Nov 2026	€8,950	ACCEPTED
Q-2512	Alpine Steel GmbH	J. Novak	19 Oct 2026	02 Nov 2026	€44,120	SENT
Q-2511	Kovoproduct d.o.o.	P. Kral	14 Oct 2026	28 Oct 2026	€6,300	EXPIRED
Q-2510	Blue Harbour	S. Aziz	11 Oct 2026	25 Oct 2026	€12,750	DRAFT
Q-2509	Helios Energy Kft.	M. Horak	08 Oct 2026	22 Oct 2026	€31,080	ACCEPTED

Quotation to cash

- Quotation Q-2514 sent 24 Oct - valid 14 days
- Sales order SO-1180 reserves stock on release
- Delivery note moves the stock, no retyping
- Invoice and posting from the same lines

Discount above the limit

Requested 32% **NEEDS APPROVAL**

limit 20% 32%

Developed by GWES GROUP

- ✓ **Quotation, order, delivery, invoice** — one chain, and the lines are never entered twice
- ✓ **Price lists and customer-specific prices**, with the last price this customer paid
- ✓ **Discounts limited by role** — a salesperson cannot give 32% alone, and the request is visible
- ✓ **Validity dates that mean something** — an expired quotation says so instead of quoting quietly
- ✓ **Converting an accepted quotation into an order in one step**, with the stock reserved on release
- ✓ **Ordered, delivered and invoiced** on the same line, so an open order is a fact and not an opinion

04 Sales Invoices

A document that is **numbered once, posted once**, and still readable in five years.

Sales / Invoices / View

Invoice INV-2026-0471

[Download PDF](#) [Credit note](#)

Invoice

TYPE

Tax invoice

NUMBER

INV-2026-0471

STATUS

Issued

ISSUE DATE

10 / 04 / 2026

DUE DATE

10 / 05 / 2026

DATE OF SUPPLY

10 / 04 / 2026

ORDER REFERENCE

SO-1180 · PO-2026-0471 · delivery note DN-0884

Customer

NAME

Alpine Steel GmbH

VAT NUMBER

ATU12345678

ADDRESS

Industriestrasse 14, 4020 Linz

PAYMENT TERMS

30 days · bank transfer

Lines

DESCRIPTION	QTY	UNIT PRICE	VAT	NET	GROSS
Stainless profile 40/40	120 m	€18.40	20.0%	€2,208.00	€2,649.60
Cutting and preparation	8 h	€42.00	20.0%	€336.00	€403.20
Delivery to site	1	€85.00	20.0%	€85.00	€102.00
Assembly on site	1	€1,240.00	20.0%	€1,240.00	€1,488.00
		NET		€3,869.00	
		VAT 20%		€773.80	
		TOTAL			€4,642.80

Posting

1100 Trade receivables

€4,642.80 Dr

6020 Sales · goods

€3,869.00 Cr

3430 Output VAT 20%

€773.80 Cr

✓ balanced

POSTED

e-Invoice

Peppol · ETA · ZATCA

ACCEPTED

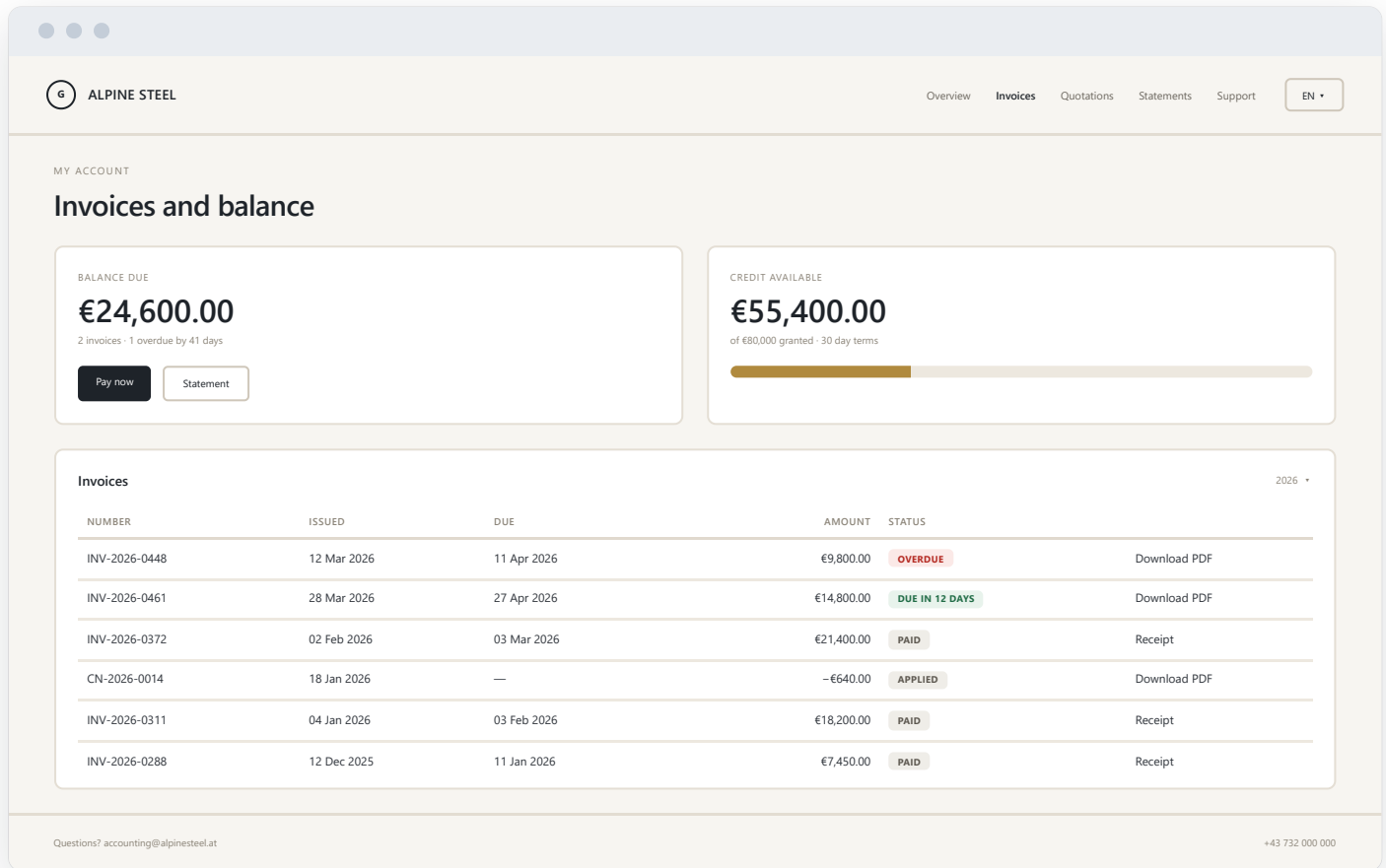
Sent 10 Apr 2026, 09:14 · delivered to AT:ATU12345678

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- ✓ **Sequential numbering** — no invoice without a number, and a number is never reused or skipped
- ✓ **Three dates on every document** — issue, due, and date of supply
- ✓ **The customer's tax details** — name, address and tax number, as they were on the day
- ✓ **A tax rate on every line**, not one rate on the total, and tax extracted from a tax-inclusive price
- ✓ **Not editable once issued** — a correction is made by credit note, and the original keeps its number
- ✓ **Currency and rate frozen on the document** — a tax document must say what it said when it was issued
- ✓ **PDF, e-invoice and a ledger posting** for every document, from the same lines

05 Customer Portal

The customer answers their own question — **and the phone stops ringing for a balance.**



- ✓ **Sign in and see only their own account** — no list of other customers, ever
- ✓ **Invoices, statements and payment history**, downloadable as PDF
- ✓ **Credit available** shown before they place the next order, so the limit is not a surprise
- ✓ **Requesting a quotation**, and following its status without an email
- ✓ **Raising a question against an invoice**, which arrives with the document attached
- ✓ **A statement by period** — the same figures the accountant has, not a screenshot

06 Suppliers & Purchase Orders

A purchase order that **carries its approval, its budget and its delivery** with it.

Purchase order PO-2026-0188

Supplier and terms

SUPPLIER	ORDER DATE	CURRENCY
Alpine Steel GmbH	22 / 10 / 2026	EUR
PAYMENT TERMS	DELIVERY	STATUS
45 days net	DAP Bratislava	Awaiting approval

Lines — ordered, received, invoiced

ITEM	QTY	RECV.	INVOICED	UNIT	NET
Stainless profile 40/40	120 m	120	120	€18.40	€2,208.00
Sheet 2 mm, 1250	18	12	0	€96.00	€1,728.00
Cutting service	8 h	8	8	€42.00	€336.00
Freight	1	1	0	€240.00	€240.00
			NET	VAT 20%	TOTAL
			€4,512.00	€902.40	€5,414.40

Approval

- Requested: M. Horak - 22 Oct
- Manager: J. Novak - 22 Oct
- Finance: L. Bauer - 23 Oct
- Owner: — pending

Three-way match

Order	€5,414.40	OK
Goods received	€4,882.40	PARTIAL
Supplier invoice	€0.00	WAITING

A bill cannot be paid more than what was received. The difference stays visible until the delivery arrives.

Committed budget

Cost centre 210 · Maintenance

€5,414 of €11,800 46%

- ✓ **Supplier record** with payment terms, currency and bank details used on the payment
- ✓ **Requisition, order, goods receipt** — three documents, one chain, no retyping
- ✓ **Approval by value** — above the limit it needs a signature, and the step is recorded
- ✓ **Budget checked at release**, not after the invoice arrives
- ✓ **Partial deliveries and back orders**, with the outstanding quantity still visible
- ✓ **Ordered, received and invoiced on one line** — a bill cannot be paid for more than was delivered

07 Bills & Supplier Payments

What you owe, **when it is due**, and **who is allowed to release it**.

Bills

NUMBER	SUPPLIER	ISSUED	DUE	TOTAL	STATUS
B-4471	Danube Logistics	14 Oct	13 Nov	€2,310.00	DUE 18 D
B-4468	Alpine Steel GmbH	02 Oct	01 Nov	€5,414.40	DUE 6 D
B-4460	Elektro Vychod	21 Sep	21 Oct	€1,180.00	OVERDUE 5 D
B-4455	Kancelaria SK	14 Sep	14 Oct	€640.00	OVERDUE 12 D
B-4450	Alpine Steel GmbH	08 Sep	08 Oct	€9,210.00	PAID
B-4444	Danube Logistics	01 Sep	01 Oct	€3,870.00	PAID

Ageing of payables

CURRENT	1-30	31-60	60+
€7,724	€4,420	€3,500	€2,760

TOTAL PAYABLE €18,404.00
DUE IN 7 DAYS €5,414.40
OVERDUE €1,820.00

Payment run - 31 Oct

Bill Number	Supplier	Amount
B-4468	Alpine Steel	€5,414.40
B-4471	Danube Logistics	€2,310.00
B-4475	Elektro Vychod	held

SELECTED €7,724.40
4 payments over 2 accounts - the person who prepares cannot release

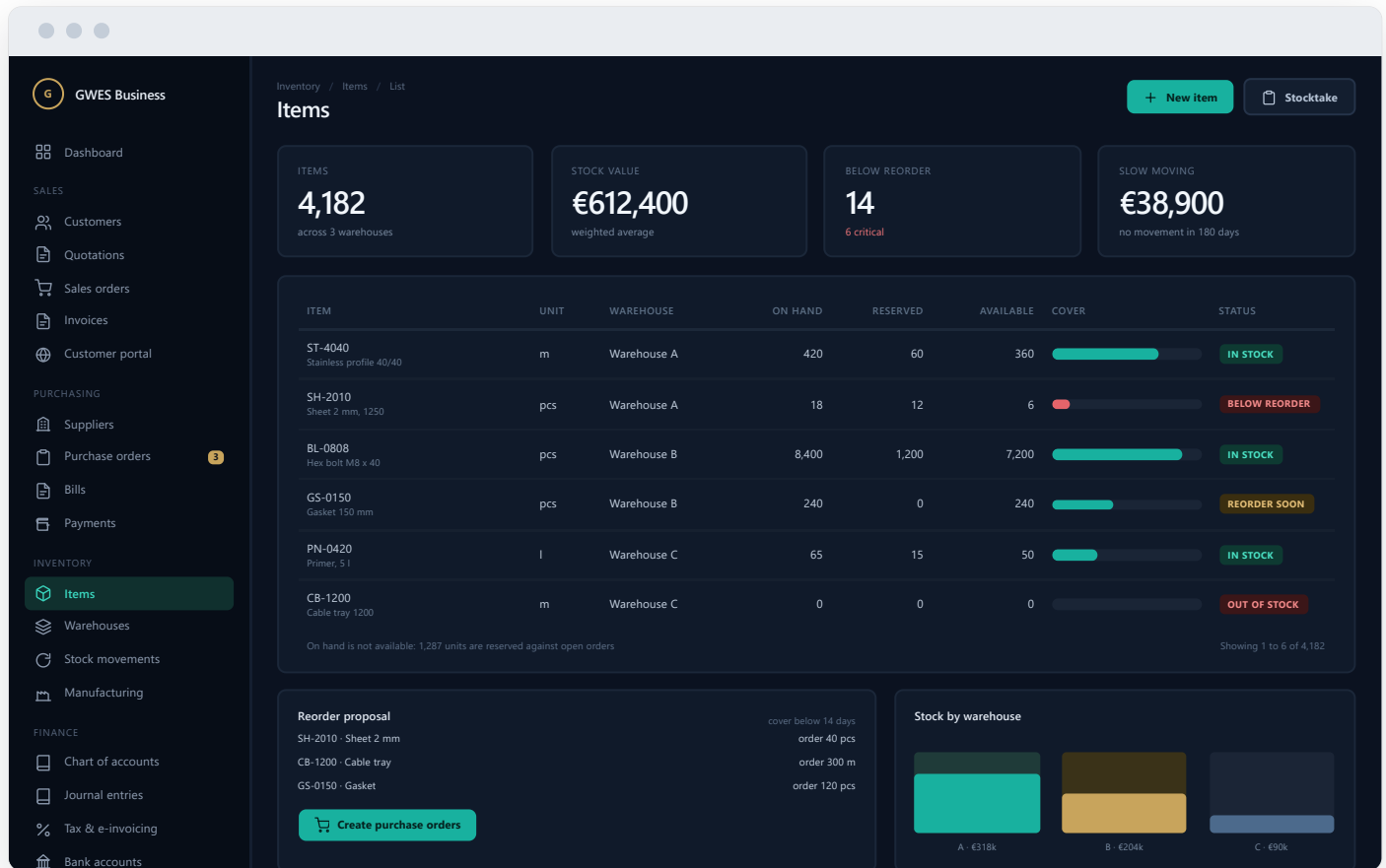
Held for a reason

B-4475 - Elektro Vychod **NO APPROVAL**
The bill arrived without a purchase order and above the petty limit. It waits for the owner instead of being paid because it exists.

- ✓ **A bill entered against the order it belongs to**, with the three-way match in view
- ✓ **Due dates and a payment calendar** — not a folder of invoices and a reminder
- ✓ **Payment by transfer, cheque or cash**, each with its own reference on the bank line
- ✓ **Ageing of payables** — current, 1–30, 31–60 and beyond, in money
- ✓ **A payment proposal the accountant reviews** before anything leaves the account
- ✓ **Segregation of duties** — the person who prepares the run does not release it
- ✓ **A bill held for a reason** — no order, no approval, wrong supplier — and the reason is on the document

08 Inventory & Warehouses

Three numbers that are not the same: **on hand, reserved, and available**.



GWES Business

Inventory / Items / List

Items

[+ New Item](#) [Stocktake](#)

ITEMS
4,182
across 3 warehouses

STOCK VALUE
€612,400
weighted average

BELOW REORDER
14
6 critical

SLOW MOVING
€38,900
no movement in 180 days

ITEM	UNIT	WAREHOUSE	ON HAND	RESERVED	AVAILABLE	COVER	STATUS
ST-4040 Stainless profile 40/40	m	Warehouse A	420	60	360		IN STOCK
SH-2010 Sheet 2 mm, 1250	pcs	Warehouse A	18	12	6		BELOW REORDER
BL-0808 Hex bolt M8 x 40	pcs	Warehouse B	8,400	1,200	7,200		IN STOCK
GS-0150 Gasket 150 mm	pcs	Warehouse B	240	0	240		REORDER SOON
PN-0420 Primer, 5 l	l	Warehouse C	65	15	50		IN STOCK
CB-1200 Cable tray 1200	m	Warehouse C	0	0	0		OUT OF STOCK

On hand is not available: 1,287 units are reserved against open orders

Showing 1 to 6 of 4,182

Reorder proposal

SH-2010 - Sheet 2 mm
CB-1200 - Cable tray
GS-0150 - Gasket

cover below 14 days
order 40 pcs
order 300 m
order 120 pcs

[Create purchase orders](#)

Stock by warehouse

A - €318k B - €204k C - €90k

- ✓ **Items with units, barcodes and categories**, and a unit that cannot silently change
- ✓ **Several warehouses and bin locations**, with the branch that owns them
- ✓ **On hand, reserved and available** kept apart, so a promise is made on the right number
- ✓ **Reorder level with an alert**, and a proposal that becomes a purchase order in one step
- ✓ **Transfers between warehouses** that move stock without inventing a sale
- ✓ **Stocktake with a variance report** and its posting — the difference is explained, not absorbed

09 Stock Movements & Valuation

Every unit that moves **has a document, a reason and a price.**

GWES Business

Inventory / Stock movements

Stock movements

[+ New movement](#) [↓ Export](#)

Search item or document: All warehouses: October 2026: All reasons: [Apply](#)

DATE	DOCUMENT	ITEM	WAREHOUSE	IN	OUT	BALANCE	REASON
04 Oct 14:20	GRN-0884	ST-4040	Warehouse A	120 m	—	420	Purchase receipt
04 Oct 11:05	DN-0771	ST-4040	Warehouse A	—	36 m	300	Sales delivery
03 Oct 16:40	TRF-0221	BL-0808	A → B	2,000	2,000	8,400	Transfer
03 Oct 09:12	ADJ-0056	PN-0420	Warehouse C	—	5 l	65	Stocktake variance
02 Oct 15:00	WO-1042	SH-2010	Warehouse A	—	6	18	Production issue
01 Oct 08:30	GRN-0879	GS-0150	Warehouse B	240	—	240	Purchase receipt

Every movement keeps the document that caused it — and the price it was valued at

1,284 movements in October

Valuation method

Weighted average LOCKED

Chosen at setup and applied to every item, so no two reports use a different cost.

VALUE IN	VALUE OUT	CLOSING
€18,240	€12,980	€612,400

Cost of goods sold

€12,980.00

posted with the delivery, not at month end

5000 Cost of goods sold	Dr 12,980
1320 Inventory	Cr 12,980

Negative stock

Blocked POLICY

An issue without stock is refused. A branch that needs to override asks for approval and leaves a reason behind.

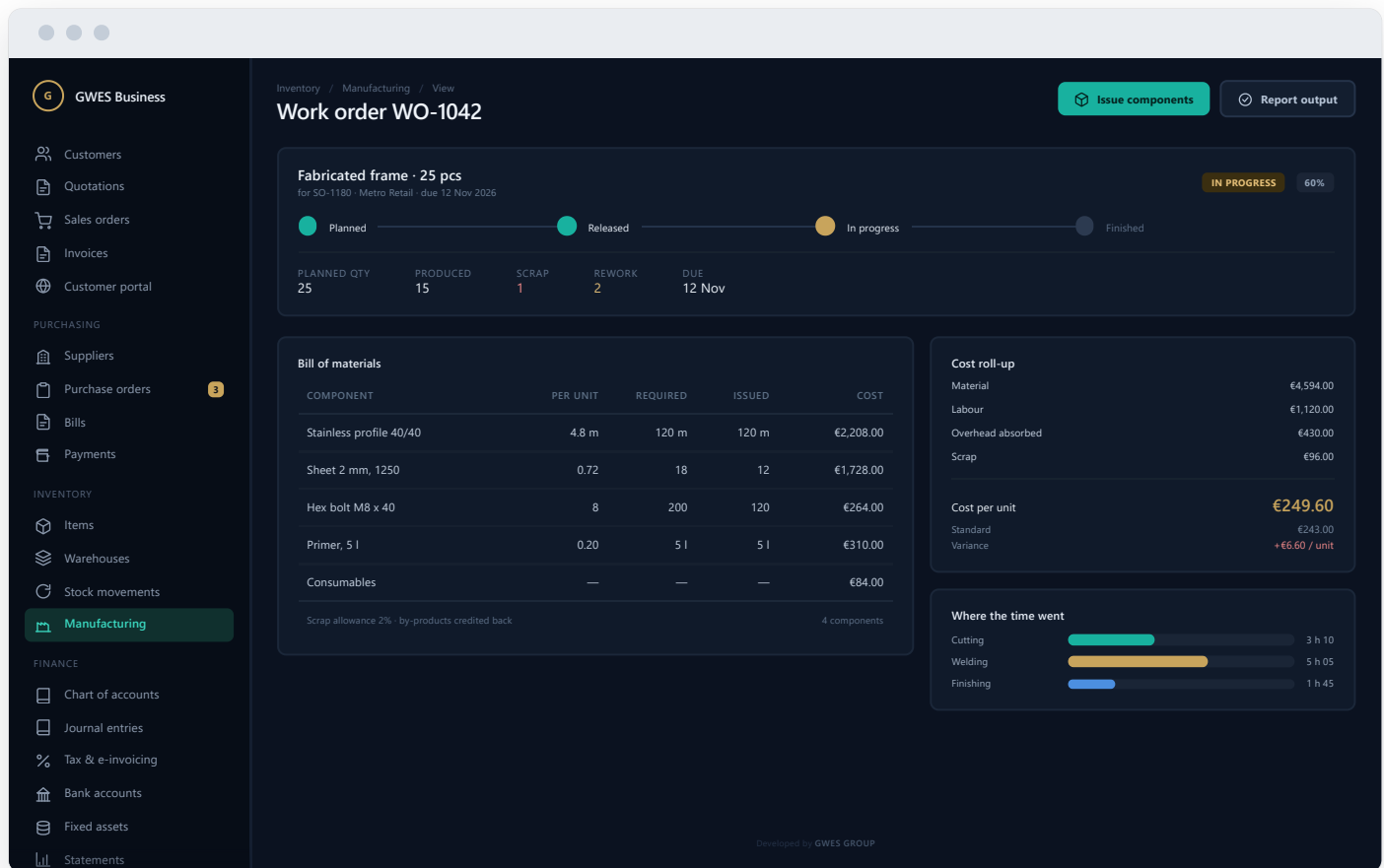
OVERRIDES THIS MONTH	OPEN VARIANCES
2	1

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- ✓ **Every movement with its reason** — purchase, sale, transfer, adjustment, production
- ✓ **Weighted average or FIFO** — chosen once and applied to every item and every report
- ✓ **Cost of goods sold posted with the sale**, not calculated at month end
- ✓ **A history you can read backwards** from a balance to the document that caused it
- ✓ **Negative stock blocked**, or allowed with an approval and a reason that stays
- ✓ **Closing stock value that agrees with the inventory account** — or the difference is shown, not buried

10 Manufacturing & BOM

A work order that **issues its own materials** and knows what the batch cost.



- ✓ **A bill of materials** with quantities, scrap allowance and by-products
- ✓ **Work order states** — planned, released, in progress, finished, with who moved it
- ✓ **Components issued from the warehouse** against the order, so stock and cost move together
- ✓ **Labour and overhead absorbed** into the cost of the finished item
- ✓ **Cost of the batch against standard**, with the variance visible per unit
- ✓ **Scrap and rework recorded** — not hidden inside a variance account at the end of the year

11 Chart of Accounts & Journal

The ledger is the system — **every other module writes into it.**

The screenshot displays the GWES Business software interface. On the left is a sidebar with navigation menus for Quotations, Sales orders, Invoices, Customer portal, PURCHASING (Suppliers, Purchase orders, Bills, Payments), INVENTORY (Items, Warehouses, Stock movements, Manufacturing), FINANCE (Chart of accounts, Journal entries, Tax & e-invoicing, Bank accounts, Fixed assets, Statements), and CONTROL. The main area is titled 'Chart of accounts' and shows a table of accounts categorized into ASSETS, LIABILITIES, and REVENUE. A search bar and a filter dropdown are at the top. On the right, a 'Manual journal' window is open for period 10 / 2026, showing a balanced ledger with debits and credits, and buttons for 'Post entry' and 'Save draft'.

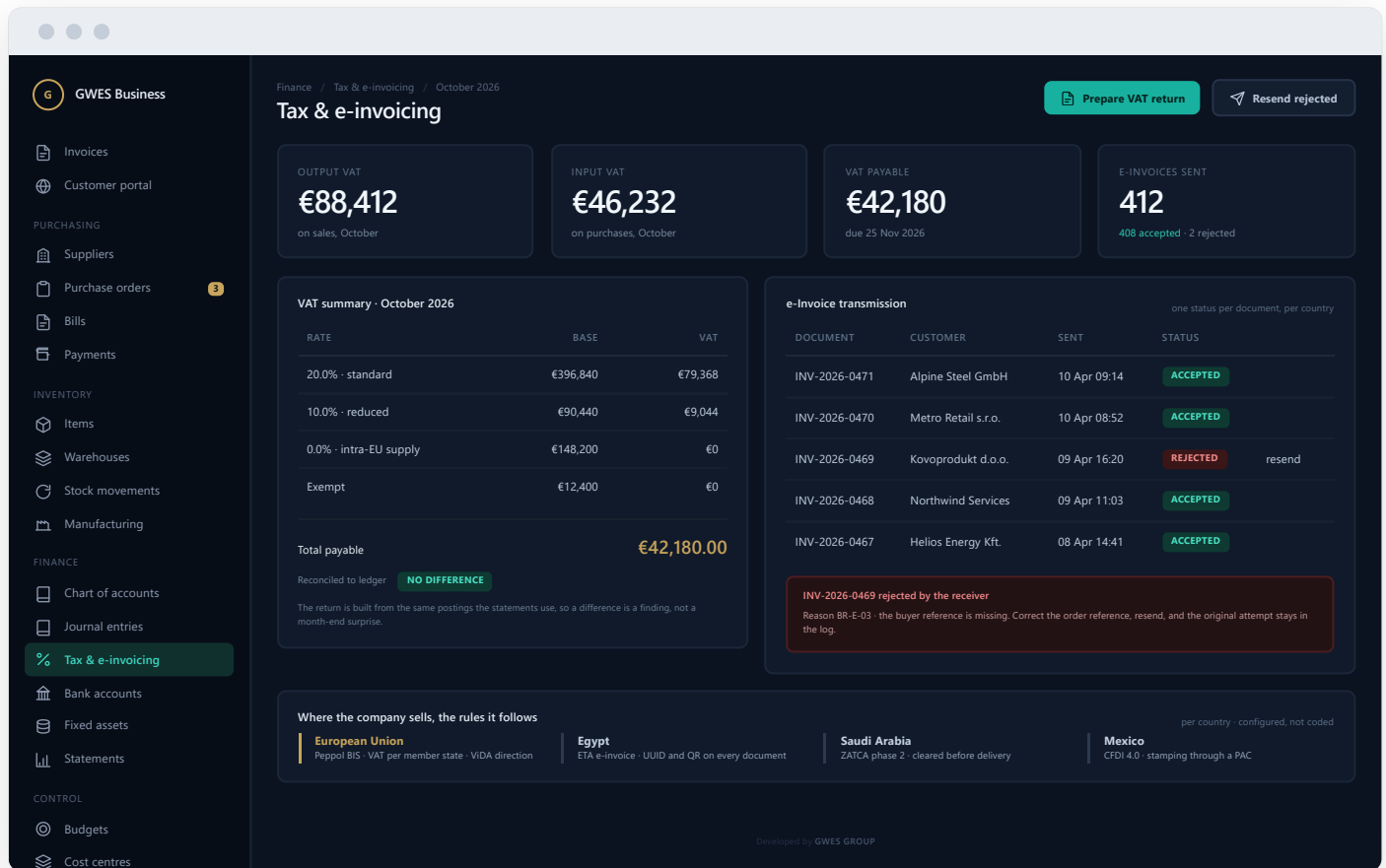
CODE	ACCOUNT	TYPE	BALANCE	D/C
1 ASSETS				
1100	Cash and cash equivalents	Asset	€96,480.00	Dr
1200	Trade receivables	Asset	€214,900.00	Dr
1320	Inventory	Asset	€612,400.00	Dr
1400	Prepaid expenses	Asset	€18,240.00	Dr
1500	Fixed assets - cost	Asset	€1,284,000.00	Dr
1590	Accumulated depreciation	Asset	€486,320.00	Cr
2 LIABILITIES				
2200	Trade payables	Liability	€18,404.00	Cr
2300	VAT payable	Liability	€42,180.00	Cr
2400	Payroll liabilities	Liability	€26,900.00	Cr
6 REVENUE				

ACCOUNT	DEBIT	CREDIT
5180 Subcontractors	4,200.00	—
3430 Input VAT 20%	840.00	—
2200 Trade payables	—	5,040.00
Total	5,040.00	5,040.00

- ✓ **Chart of accounts** with codes, types and groups that follow the statutory layout
- ✓ **Manual journals** that refuse to post unless debits equal credits
- ✓ **Dimensions on every line** — cost centre, project, branch
- ✓ **Period closing**, and a closed period that stays closed for everyone including the owner
- ✓ **Recurring entries** for rent, salaries and depreciation, posted on the day they are due
- ✓ **Drill-down from any balance** to the entries behind it, and from an entry to its document

12 VAT & e-Invoicing

A tax return that **comes out of the ledger**, and documents that travel as data — in whichever country the company sells.



- ✓ **Tax rates per line**, with exempt and zero-rated shown as what they are
- ✓ **A VAT or GST return per period**, reconciled to the ledger before it is filed
- ✓ **e-Invoices sent and received** over the network each market requires, with a status for every document
- ✓ **Country rules are configuration, not code** — Peppol in the EU · ETA in Egypt · ZATCA in Saudi Arabia · CFDI in Mexico
- ✓ **Withholding and reverse charge** where the jurisdiction asks for them
- ✓ **Rejected documents with the reason**, a correction and a resend — the first attempt stays in the log
- ✓ **An audit file** of what was sent, when, to whom, and what came back

13 Banking & Reconciliation

The bank statement arrives, **and most of it is already explained.**

The screenshot displays the 'Bank accounts' section of the GWES Business software. The interface is divided into a left sidebar with navigation menus (Customer portal, PURCHASING, INVENTORY, FINANCE, CONTROL) and a main content area. The main area shows three bank account summaries: TATRA BANKA (€64,280.55), VUB - PAYROLL (€21,940.00), and FIO - EUR COLLECTION (€10,259.45). Below these, a 'Statement 25 Oct - 128 lines' table is shown with columns for DATE, BANK LINE, AMOUNT, MATCHED TO, and CONFIDENCE. The table lists several transactions, some marked as 'MATCHED', 'SUGGESTED', or 'UNMATCHED'. A 'Cash position' summary on the right shows a total of €96,480.00 and a projected balance for 30 Nov of €37,236. An 'Unmatched, and why' section explains that six lines remain unmatched until someone provides an explanation.

Bank accounts

TATRA BANKA - OPERATING **RECONCILED**
€64,280.55
SK98 1100 0000 0029 4711 - EUR - statement to 25 Oct

VUB - PAYROLL
€21,940.00
SK12 0200 0000 0011 8842 - EUR - statement to 25 Oct

FIO - EUR COLLECTION
€10,259.45
SK33 8330 0000 0022 1180 - EUR - statement to 24 Oct

Statement 25 Oct - 128 lines
✓ 104 matched 18 suggested 6 unmatched

DATE	BANK LINE	AMOUNT	MATCHED TO	CONFIDENCE
24 Oct	METRO RETAIL A.S. / INV0448	€9,800.00	INV-2026-0448	99% MATCHED
24 Oct	ALPINE STEEL GMBH	-€5,414.40	B-4468	99% MATCHED
23 Oct	SEPA / NORTHWIND	€12,400.00	INV-2026-0461 + 2	64% SUGGESTED
23 Oct	CARD FEE OCTOBER	-€148.20	—	— UNMATCHED
22 Oct	DANUBE LOGISTICS	-€2,310.00	B-4471	99% MATCHED

Confirm 18 suggested + Create expense

Cash position
€96,480.00
sum of real balances, not of forecast

Due in - customers +€42,800
Due out - suppliers -€18,404
Payroll - 31 Oct -€41,260
VAT - 25 Nov -€42,180

Projected 30 Nov **€37,236**

Unmatched, and why
Six lines stay on the list until someone explains them. They are not hidden by a suspense account that quietly grows.

Open 6 lines

- ✓ **Bank accounts in different currencies**, each with its own ledger account
- ✓ **Import the statement**, and match on amount, reference and date
- ✓ **Suggested matches** that a person confirms — the software proposes, it does not decide
- ✓ **Unmatched lines that stay visible** until someone explains them, not hidden in a suspense account
- ✓ **Transfers, cheques and standing orders** with their own status
- ✓ **A cash position that is the sum of real balances**, and a projection that says it is a projection

14 Fixed Assets

An asset register that **posts its own depreciation**.

Finance / Fixed assets / Register

Fixed assets

[+ New asset](#) [Run depreciation](#)

GROSS BOOK VALUE
€1,284,000
118 assets

ACCUMULATED
€486,320
37.9% written off

NET BOOK VALUE
€797,680
at 31 Oct 2026

THIS MONTH
€21,480
posted on 31 Oct

ASSET	CATEGORY	IN USE SINCE	COST	ACC. DEP.	NET BOOK	MONTHLY
FA-0031 CNC press - Hall 2	Machinery	03 / 2021	€184,000	€86,480	€97,520	€3,066.67
FA-0044 Forklift - Warehouse A	Vehicles	07 / 2022	€28,900	€12,760	€16,140	€482.00
FA-0052 Office fit-out - Bratislava	Leasehold	01 / 2023	€64,000	€24,000	€40,000	€1,066.67
FA-0061 Server rack - DC 1	IT	09 / 2024	€18,400	€5,366	€13,034	€383.33
FA-0070 Delivery van - SK-482AB	Vehicles	02 / 2026	€32,500	€4,062	€28,438	€541.67

Depreciation - CNC press

METHOD: LIFE:

YEAR	OPENING	CHARGE	CLOSING
2024	€286,420	€38,100	€248,320
2025	€248,320	€36,480	€211,840
2026	€211,840	€34,660	€177,180

Disposal stops the charge on the day, not at the end of the year.

Disposal - FA-0022

Sold €6,200 - NBV €4,800 **GAIN**

Cash	Dr 6,200
Acc. depreciation	Dr 10,400
Asset cost	Cr 15,200
Gain on disposal	Cr 1,400

Developed by GWES GROUP

- ✓ **The register** — category, location, custodian, serial number and documents
- ✓ **Depreciation monthly**, posted automatically to the right accounts
- ✓ **Straight line, declining balance and units of production**, set per asset class
- ✓ **Transfer between branches**, and disposal with the gain or loss calculated for you
- ✓ **A schedule per asset and per category**, and a reconciliation to the fixed-asset accounts
- ✓ **Disposal stops the charge on the day**, not at the end of the year

15 Financial Statements

Statements that **balance, or do not print**.

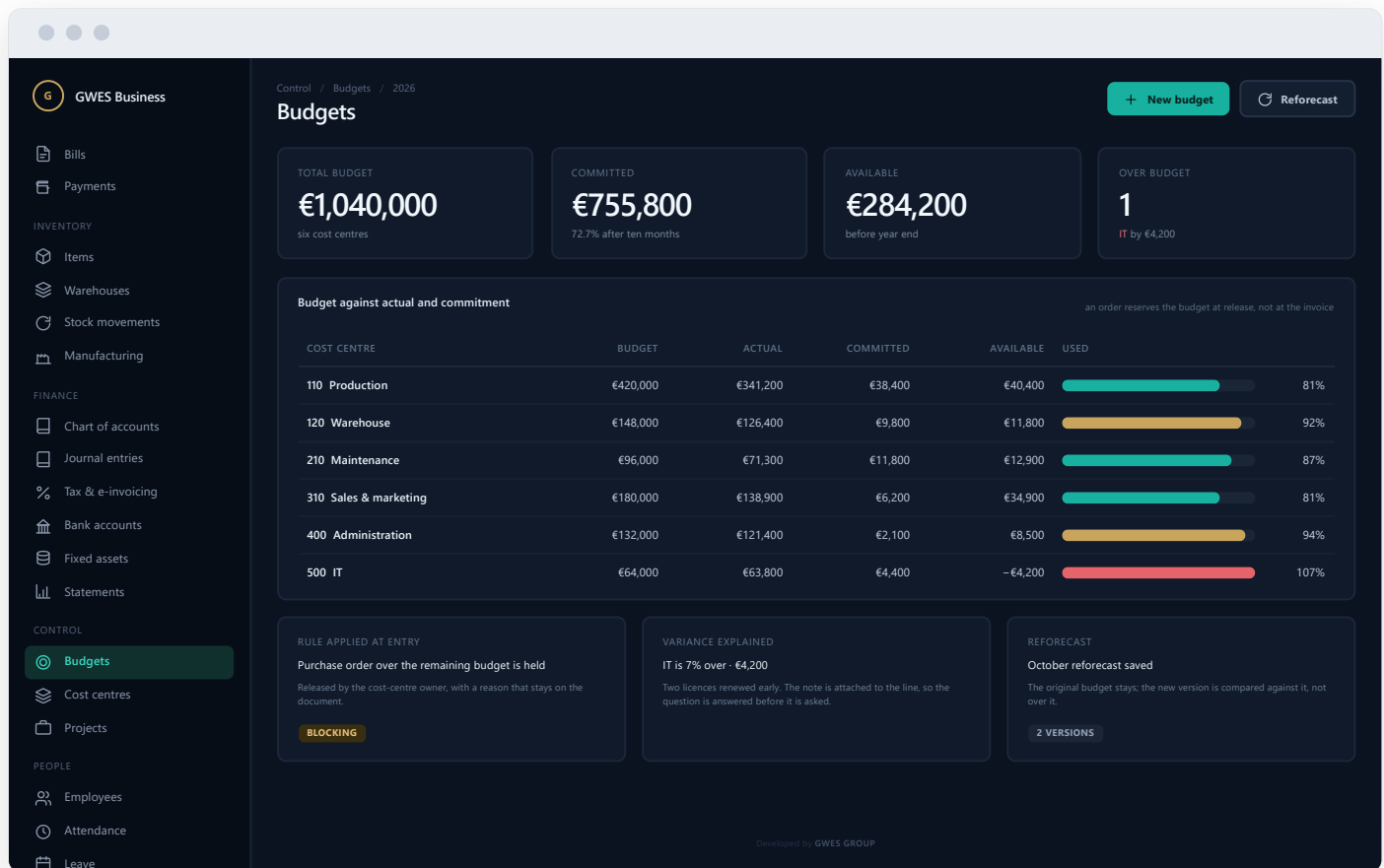
The screenshot displays the 'Financial statements' section of the GWES Business application. The left sidebar contains navigation menus for Suppliers, Purchase orders, Bills, Payments, INVENTORY, FINANCE, CONTROL, and PEOPLE. The main content area shows a 'Profit and loss - year to date' statement for the period 'Jan - Oct 2026' in 'EUR'. The statement is consolidated and shows figures in EUR. The table includes columns for ACCOUNT, ACTUAL YTD, BUDGET, VAR €, and VAR %. The data is categorized into REVENUE, OPERATING EXPENSES, and other financial results.

ACCOUNT	ACTUAL YTD	BUDGET	VAR €	VAR %
REVENUE				
Sale of goods	1,284,600	1,250,000	+34,600	+2.8%
Services and projects	558,000	530,000	+28,000	+5.3%
Total revenue	1,842,600	1,780,000	+62,600	+3.5%
Cost of goods sold	-1,182,400	-1,160,000	-22,400	-1.9%
Gross profit	660,200	620,000	+40,200	+6.5%
OPERATING EXPENSES				
Personnel	-312,400	-305,000	-7,400	-2.4%
Rent and utilities	-64,800	-66,000	+1,200	+1.8%
Marketing	-38,200	-42,000	+3,800	+9.0%
Other operating	-52,600	-49,000	-3,600	-7.3%
Operating profit	192,200	158,000	+34,200	+21.6%
Financial result	-18,400	-20,000	+1,600	+8.0%
Profit before tax	173,800	138,000	+35,800	+25.9%
Tax 21%	-36,498	-28,980	-7,518	-25.9%
Net profit	137,302	109,020	+28,282	+25.9%

- ✓ **Trial balance, profit and loss, balance sheet and cash flow**, and notes where you need them
- ✓ **Actual, budget and last year**, with the variance in money and in percent
- ✓ **By company, branch or cost centre** — the same figures, cut differently
- ✓ **Comparatives for the same period last year**, at the same level of detail
- ✓ **A balance sheet that balances** — because the postings are double entry, not because someone adjusted it
- ✓ **Export to Excel and PDF**, with the same figures and the same footnotes

16 Budgets & Cost Centres

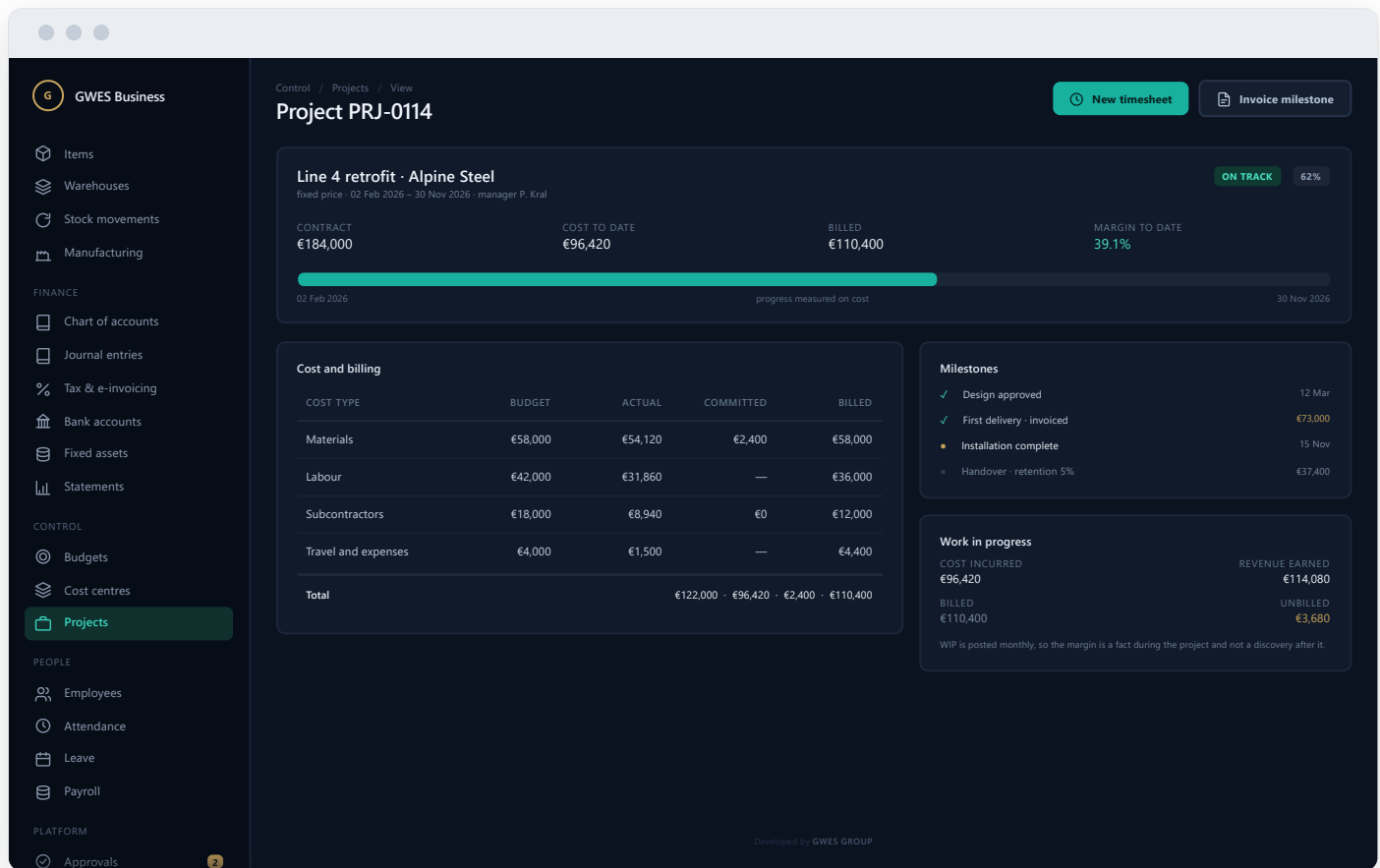
A budget that **is spent before it is spent**.



- ✓ **A budget per account, per cost centre, per month** — not one annual figure
- ✓ **Commitment accounting** — an order reserves the budget at release, before the invoice exists
- ✓ **Actual, committed and available** in one row, so the answer is never "we will see"
- ✓ **A warning before the spend**, and a release that needs a name
- ✓ **Reforecast mid-year** without losing the original it is measured against
- ✓ **Variance that can be explained** — the note is attached to the line, not to a slide

17 Projects & Job Costing

The margin on a project, **while the project is still running**.



- ✓ **A project with a budget, a client and a date range**
- ✓ **Time, materials and expenses** charged to the project as they happen
- ✓ **Billed on fixed price, time and materials, or milestones** — the same costs, three ways to invoice
- ✓ **Cost against budget by cost type**, with the committed amount included
- ✓ **Work in progress and revenue earned**, posted monthly rather than guessed at the end
- ✓ **Retention and unbilled amounts** that do not disappear when the milestone is invoiced

18 Employees & HR

The people file that **payroll, attendance and permissions** all read from.

The screenshot displays the 'Employees' management page in the GWES Business system. The interface is divided into a left sidebar, a main content area, and a right sidebar.

Left Sidebar (Navigation):

- Warehouses
- Stock movements
- Manufacturing
- FINANCE
 - Chart of accounts
 - Journal entries
 - Tax & e-invoicing
 - Bank accounts
 - Fixed assets
 - Statements
- CONTROL
 - Budgets
 - Cost centres
 - Projects
- PEOPLE
 - Employees** (highlighted)
 - Attendance
 - Leave
 - Payroll
- PLATFORM
 - Approvals (2 notifications)
 - Documents

Main Content Area:

Header: People / Employees / List

Buttons: + New employee, Org chart

Summary Cards:

- HEADCOUNT:** 48 (42 full time + 6 part time)
- MONTHLY COST:** €96,840 (gross, before contributions)
- STARTING SOON:** 3 (November 2026)
- LEAVERS YTD:** 5 (average tenure 4.2 years)

Employee List Table:

EMPLOYEE	DEPARTMENT	POSITION	SINCE	MONTHLY	STATUS
J. Novak EMP-0041	Sales	Key account manager	04 / 2019	€2,140	ACTIVE
M. Horak EMP-0062	Sales	Sales representative	09 / 2021	€1,680	ACTIVE
P. Kral EMP-0033	Production	Works manager	01 / 2016	€2,860	ACTIVE
L. Bauer EMP-0077	Finance	Chief accountant	06 / 2022	€2,520	ACTIVE
S. Aziz EMP-0091	Support	Customer support	03 / 2024	€1,420	PROBATION
T. Svoboda EMP-0088	Warehouse	Storekeeper	11 / 2023	€1,310	NOTICE

Right Sidebar:

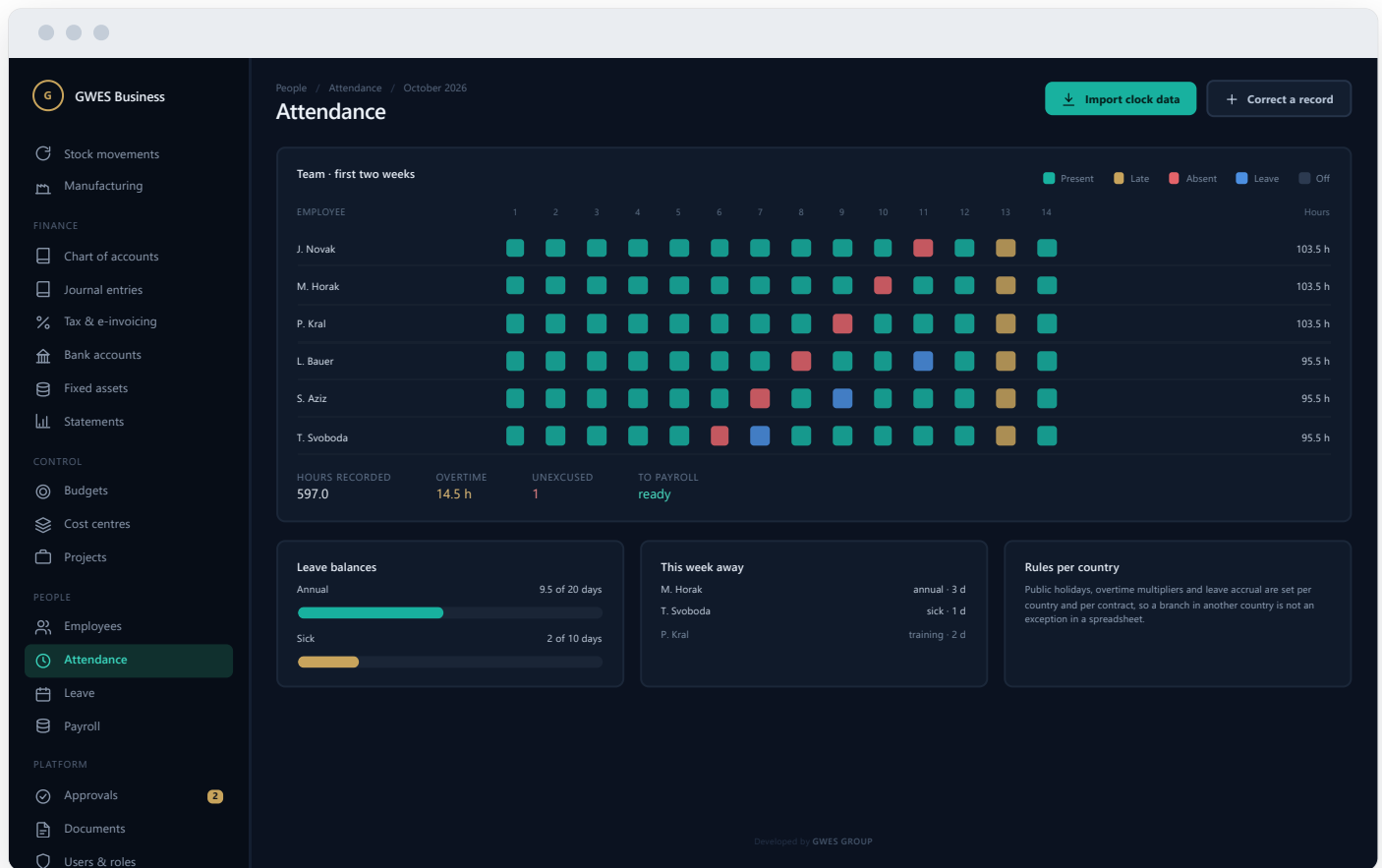
- Headcount by department:** A horizontal bar chart showing counts for Production (18), Sales (11), Warehouse (8), Finance (5), and Support (6).
- Contract expiring:** EMP-0091 - S. Aziz. Probation ends 09 Nov. The manager is reminded, and the decision is recorded with a date. Buttons: Extend, Confirm.

Developed by GWES GROUP

- ✓ **Employee record** — contract, position, department, manager, cost centre
- ✓ **One organizational structure**, used by approvals and by reporting
- ✓ **Documents with expiry dates**, and a reminder before the contract runs out
- ✓ **Salary history** with the reason and the approver for every change
- ✓ **Headcount and cost per department**, taken from the ledger rather than a separate sheet
- ✓ **Leaving is a checklist** — access removed, assets returned, final settlement calculated

19 Attendance & Leave

Hours that **arrive in payroll** already calculated.



- ✓ **Daily attendance, shifts and overtime**, imported or entered at the terminal
- ✓ **Leave types with balances and accrual rules** per contract and per country
- ✓ **A request that goes to a manager** and comes back with an answer and a date
- ✓ **A calendar that shows who is away** this week, before the shift is planned
- ✓ **Public holidays per country**, and overtime multipliers that follow the contract
- ✓ **Attendance that feeds payroll** — not a spreadsheet mailed on the 25th

20 Payroll

A payroll run that **can be reversed and repeated**, and still pays nobody twice.

The screenshot displays the GWES Business Payroll interface. The left sidebar contains navigation menus for Finance, Control, People, and Platform. The main content area is titled 'Payroll' and shows a 'Payroll run - October 2026' for 48 employees. It includes a summary table with Gross, Deductions, Net Paid, and Employer Cost. Below this is a detailed table of payroll data by department. The interface also features a 'Before it is confirmed' section with checkmarks for contract status, attendance, and loan balances. On the right, there is a 'Payslip - J. Novak' showing earnings and deductions, and a 'Cost of the run' summary.

Payroll run - October 2026
48 employees · 1 company · EUR

SUMMARY

GROSS	DEDUCTIONS	NET PAID	EMPLOYER COST
€96,840	€28,420	€68,420	€123,260

DEPARTMENTAL DATA

DEPARTMENT	PEOPLE	GROSS	DEDUCTIONS	NET
Production	18	€38,240	€11,120	€27,120
Sales	11	€24,860	€7,340	€17,520
Warehouse	8	€12,480	€3,640	€8,840
Finance	5	€11,260	€3,320	€7,940
Support	6	€10,000	€3,000	€7,000

Before it is confirmed

- ✓ 48 of 48 have a contract
- ✓ attendance imported to 25 Oct
- 2 employees without a bank account
- ✓ loan balances agree

Payslip - J. Novak (10 / 2026)

EMP-0041 · Sales (30 Oct 2026)

EARNINGS

Basic salary	2,140.00
Responsibility allowance	180.00
Overtime 6.5 h	142.00
Meal allowance	55.00
Gross	2,517.00

DEDUCTIONS

Social insurance 9.4%	-236.14
Health insurance 4.0%	-100.48
Income tax 19%	-398.10
Loan instalment	-120.00
Net pay	1,662.28

Employer contributions: 883.00

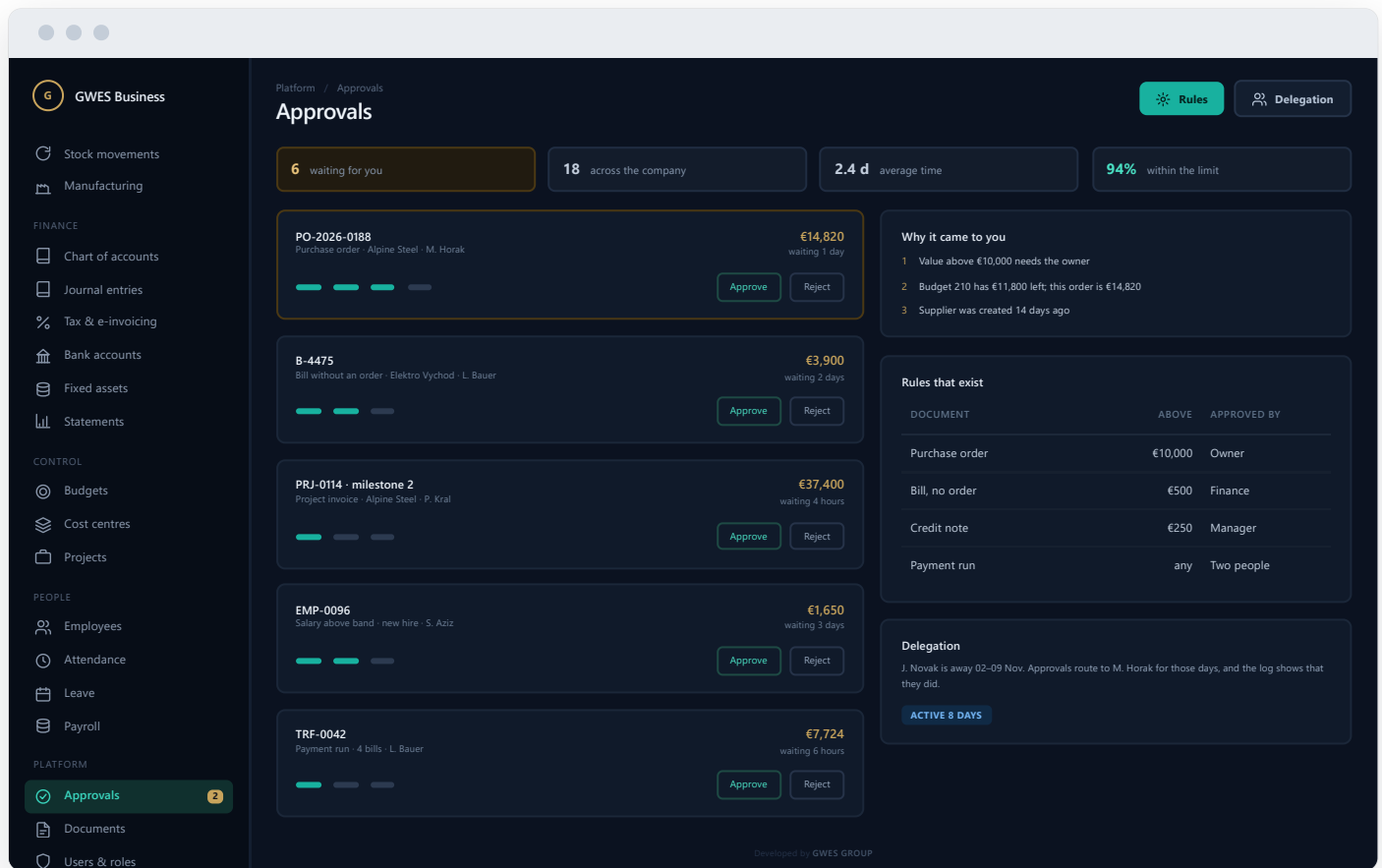
Cost of the run

Gross salaries	€96,840
Employer social	€22,760
Employer health	€3,660
Total	€123,260

- ✓ **A run per month**, calculated and checked before it is confirmed
- ✓ **Earnings, deductions and employer contributions**, per person and per department
- ✓ **Payslip as PDF**, and a posting to the ledger for the whole run
- ✓ **Loans and advances** deducted on a schedule that knows when the last instalment is
- ✓ **End-of-service and leave settlement** calculated from the contract and the balance
- ✓ **Checks before confirmation** — contracts, bank details, attendance, loan balances
- ✓ **Reversal without duplication** — a second run cannot pay the same person for the same month

21 Approvals & Workflow

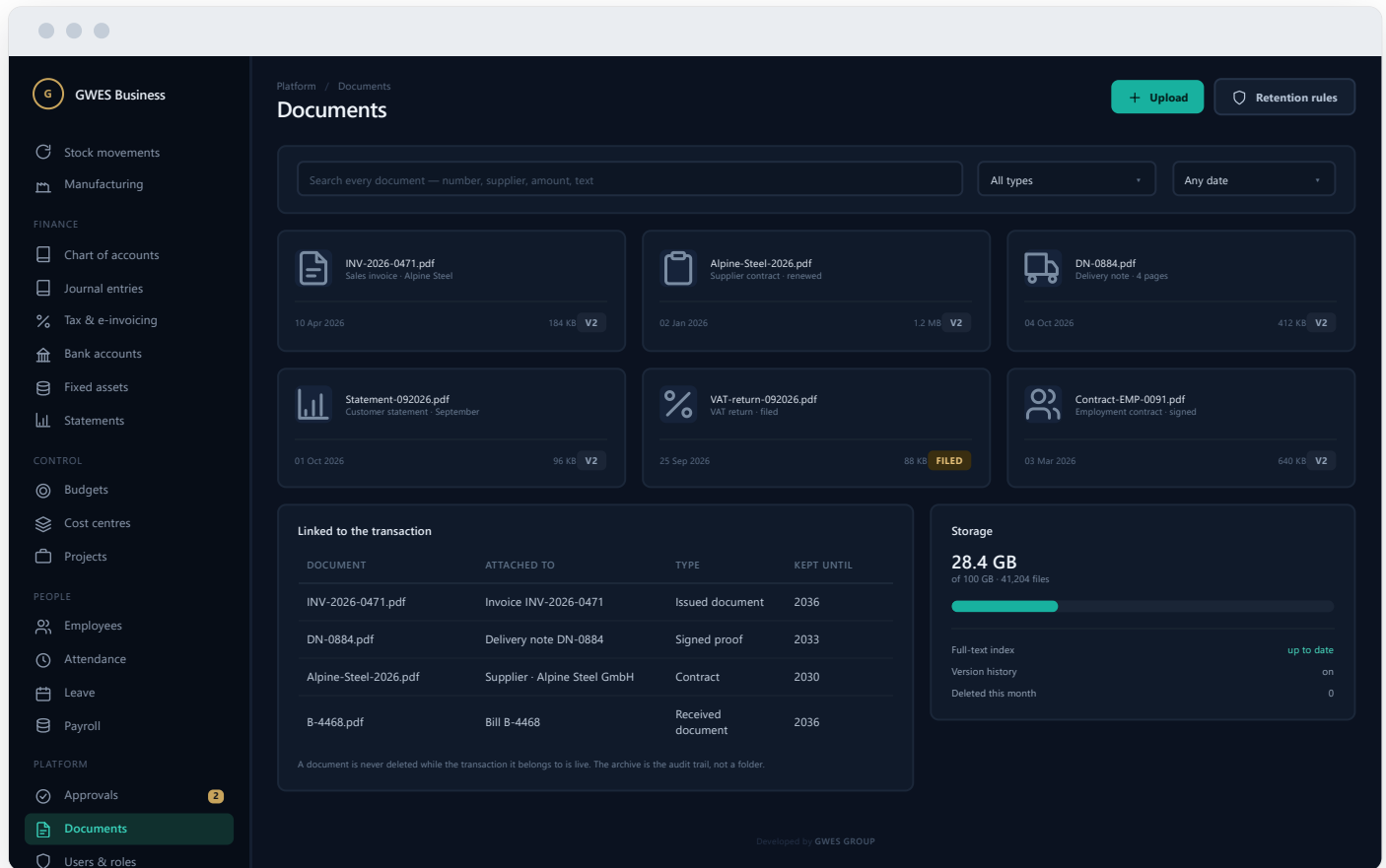
A limit is not a policy document — **it is a screen that says no.**



- ✓ **A limit per document type and per role** — purchase orders, bills, credit notes, payments
- ✓ **Steps that follow the value:** requester, manager, finance, owner
- ✓ **Approve from the phone**, with the document and the reason it came to you
- ✓ **Rejection with a reason**, returned to the requester instead of disappearing
- ✓ **Delegation during absence**, and the log shows who acted and for whom
- ✓ **Time per step recorded**, so a slow approval is visible before it becomes an excuse

22 Documents & Archive

The archive is **the audit trail** — not a folder next to it.



- ✓ **Every document stored against its transaction**, with the number it belongs to
- ✓ **Full-text search** over numbers, names, amounts and the text inside the file
- ✓ **Versions**, with the original kept when a document is replaced
- ✓ **Retention rules per document type**, and a deletion that is logged if it is allowed at all
- ✓ **A contract attached once to the supplier**, visible on every bill from that supplier
- ✓ **Nothing deleted while its transaction is live** — the evidence stays where the number is

23 Roles, Permissions & Audit

Who may see it, who may change it, **and what they changed**.

GWES Business

Platform / Users & roles

Users & roles

[+ New role](#) [Audit log](#)

Permission matrix record-level rules apply on top

MODULE	SALES	WAREHOUSE	FINANCE	MANAGER	OWNER
Invoices	✓	-	✓	✓	✓
Purchase orders	-	-	✓	✓	✓
Items & stock	✓	✓	-	✓	✓
Cost prices	-	-	✓	✓	✓
Payroll	-	-	✓	-	✓
Financial statements	-	-	✓	✓	✓
Users & roles	-	-	-	-	✓

✓ allowed hidden

Field-level, in practice

Cost price on an item	sales: hidden
Salary on an employee	manager: hidden
Bank balance	warehouse: hidden
Other branches	manager: own only

A role is not a menu: the rule is applied to the query, so a hidden figure is not fetched and then covered by a screen.

Audit log - today

14:22	Invoice INV-2026-0471 L. Bauer - status	draft → issued
14:05	Customer Alpine Steel J. Novak - credit limit	€60,000 → €80,000
11:38	Item SH-2010 P. Kral - standard cost	€94.00 → €96.00
09:51	Period 10 / 2026 System - closed	—
09:12	PO-2026-0188 M. Horak - submitted	—

Segregation of duties

Creates a payment	L. Bauer
Releases it	J. Novak

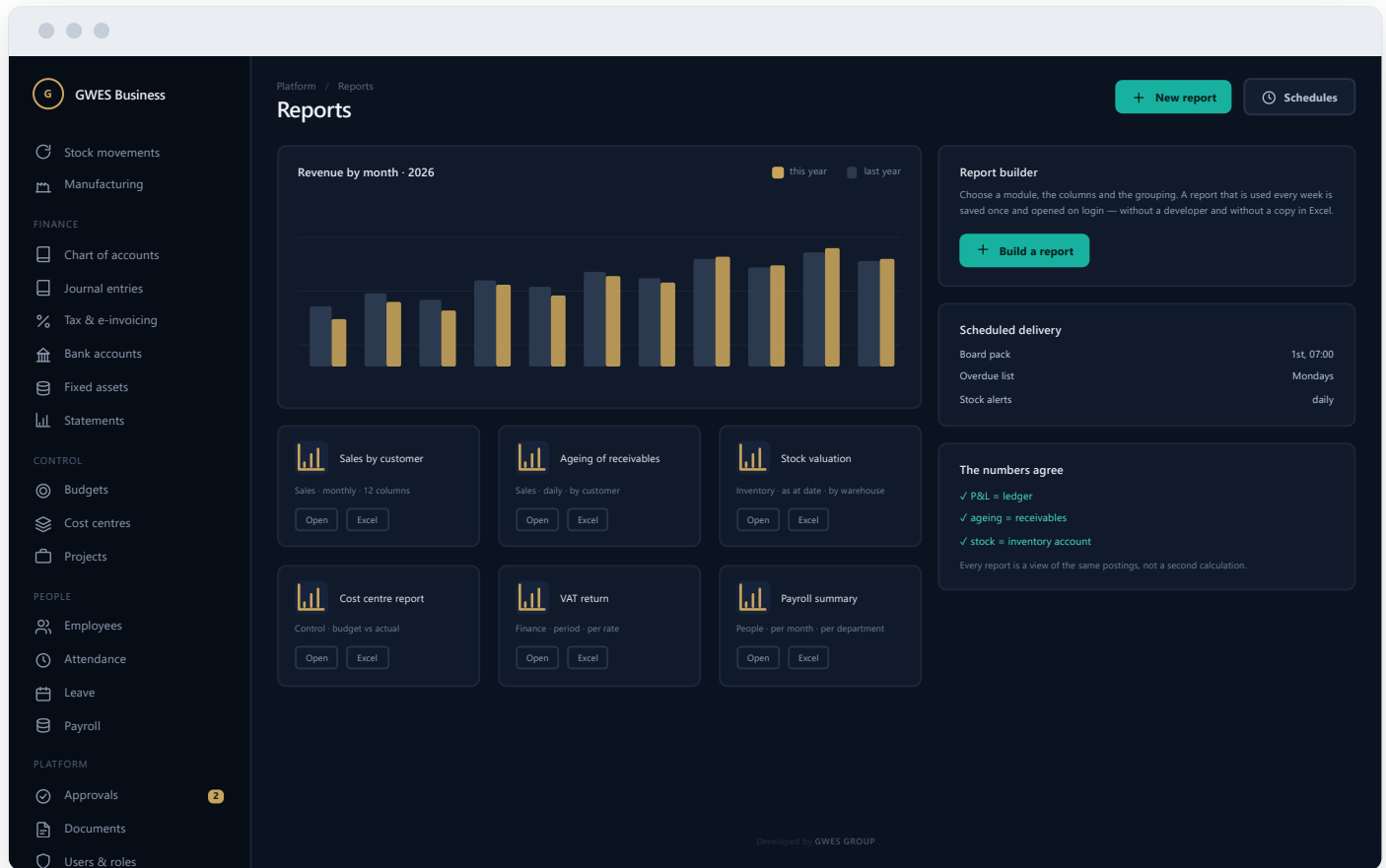
different people

Developed by GWES GROUP

- ✓ **Permissions per module and per action** — view, create, edit, post, approve, delete
- ✓ **Record-level rules** — a branch manager sees his branch, a project manager sees his projects
- ✓ **Field-level rules** — cost prices hidden from a salesperson, salaries hidden from everyone else
- ✓ **An audit log with before and after** — not only that something changed, but from what to what
- ✓ **Login history and forced sign-out**, and sessions that expire
- ✓ **Segregation of duties** — the person who creates a payment is not the person who releases it

24 Reports & Analytics

Reports that **agree with the ledger**, because they are the ledger.



- ✓ **A library of reports per module**, ready on the day the module is switched on
- ✓ **A report builder without a developer** — choose the columns, the filters and the grouping
- ✓ **Saved views per role**, opened on login instead of rebuilt every Monday
- ✓ **Export to Excel, PDF and CSV**, and a schedule that sends it by email
- ✓ **Drill from a total to the document** that makes it, in two clicks
- ✓ **One calculation** — the profit and loss, the ageing and the stock value cannot disagree

Why this system

It was built to be one system instead of six: sales, purchasing, warehouse, production, accounting and payroll in a single database, with no export between programs and no figure that differs from one report to the next.

Every amount that enters the system passes through a double-entry posting — from an invoice line to a petty-cash voucher — so the trial balance balances at any moment and the reports stand up to a tax filing, not only to a meeting.

Permissions are drawn per role and per record: a branch manager sees his branch and nothing else, a storekeeper sees quantities and not cost prices, a salesperson sees his own customers, and the owner sees everything. Every change is written down with the name, the time, and the value before and after.

Framework	Laravel 12
Admin panel	Filament 5
Database	MySQL / MariaDB
Permissions	Roles, per-role and per-record
Languages	11 fully translated interfaces
Accounting	Double entry with a trial balance
Tests	837 automated tests · 2,875 assertions
Companies	Multi-company, multi-branch, multi-currency
Countries	Tax rules and currencies per market
Sections	24 sections in this guide

Designed and developed by

GWES GROUP

Software for companies and the people who run them